

A photograph of children in a food bank sorting through boxes of red tomatoes. One child in the foreground is wearing a name tag that says "FEEDING SAN DIEGO". The scene is busy and focused on the task of sorting produce.

# Annual Report

2016-2017



**Second Harvest Food Bank**  
of Middle Tennessee



# In an ideal world, I'd be out of a job.

Tennessee would be hunger free, and food banks wouldn't be necessary.

We're not there yet. But as Second Harvest Food Bank of Middle Tennessee marks its 40th anniversary in 2018, we're inspired by your steadfast spirit. You've had a huge impact on hunger as volunteers, donors, partners, and community champions.

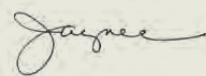
Because of you, close to 400,000 hungry Middle Tennesseans have a place to turn when they don't know where their next meal will come from. You play a crucial role in the fight against hunger as you'll see highlighted throughout this report.

In Fiscal Year 2017, you enabled Second Harvest and our network of Partner Agencies to distribute 28 million meals. You reduced literally tons of food waste, and provided fresh produce to those in need by supporting our innovative projects that reclaim surplus tomatoes and green beans.

These past accomplishments will fuel many future successes. Your continued support during our capital campaign will set the table for the future by increasing capacity to better serve the 46 counties in Middle and West Tennessee. This will include the expansion of the Martin Distribution Center in Nashville and two new distribution facilities in Camden and Rutherford County.

Hunger remains a critical issue. And we won't stop until Tennessee is hunger free.

Thank you for your perseverance and dedication,



**Jayne Day**  
President & CEO

**“As Second Harvest enters its 40th year of service, I want to thank the community for their continued support. It will take each and every one of us coming together to truly end hunger in Tennessee.”**



Jeff Warne, Board Chair



## BOARD OF DIRECTORS

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Ken Watkins

Shawn Williams

## AD HOC MEMBER

Sylvia Roberts



# FEEDING HOPE

## AT-RISK AFTERSCHOOL MEAL PROGRAM

Second Harvest sponsors 17 At-Risk Afterschool programs in Middle Tennessee and provided 5,300 meals each month to participating children. The program runs for 10 months during the school year, and food costs are reimbursed through the Child & Adult Care Food Program (CACFP).

## BACKPACK PROGRAM

The Backpack Program provides easy-to-prepare food for at-risk children on weekends and during school breaks when other resources are not available. More than 6,000 children received Backpacks each week.

## COMMUNITY PARTNER AGENCIES

Second Harvest distributes food and other products to more than 470 community Partner Agencies in Middle and West Tennessee. Partners include food pantries, soup kitchens, shelters, childcare facilities, senior centers, group homes and enrichment centers.

## EMERGENCY FOOD BOX PROGRAM

The Emergency Food Box Program provides food assistance to individuals and families on an urgent-need basis through 16 sites in Davidson County. More than 2 million meals were provided through emergency food boxes, which include two to three days of staple food items based on the number of people in the household.

## FARM TO FAMILIES

The Farm to Families Program engages farmers, community volunteers, and Partner Agencies to supply locally grown, healthy, and nutritious produce to those in need, ensuring less food goes to waste.

## KIDS CAFE

Kids Cafe provides free meals, snacks and nutrition education to at-risk children through a variety of community programs during the school year and in the summer months. Participating children received more than 118,000 meals and snacks.



## MIDDLE TENNESSEE'S TABLE (GROCERY RESCUE)

Second Harvest rescues, sorts and distributes frozen meat, dairy, produce and dry groceries from 232 grocery stores and food donors. Middle Tennessee's Table rescued 9 million pounds of food.

## MOBILE PANTRY

Second Harvest coordinates large-scale, one-day distributions with Partner Agencies to provide food directly to individuals and families in need. A typical Mobile Pantry provides a family with one to two weeks of groceries. More than 160,000 individuals received assistance through this program.



## PROJECT PRESERVE®

Project Preserve® leverages economies of scale with manufacturing and logistics expertise to provide a comprehensive co-op and manufacturing program for Partner Agencies and the Feeding America food bank network. This operation produces boil-in-a-bag and tray-pack meals and assembles custom disaster relief and feeding program products.

## SCHOOL FOOD PANTRY PROGRAM

The School Food Pantry Program increases food access for schoolchildren and their families. School-based pantries may have a permanent residence within a school or may operate through a mobile distribution, where food is brought to the school campus and distributed each month. More than 200,000 meals were provided through 28 sites.



## SENIOR NUTRITION PROGRAM

The Senior Nutrition Program provides low-income seniors with food resources that are nutritious, easy-to-prepare and shelf stable. The "senior packs" are distributed weekly or monthly depending on our Partner Agency needs.

## SUMMER FOOD SERVICE PROGRAM (SFSP)

Second Harvest sponsors the Summer Food Service Program (SFSP) at sites throughout Middle Tennessee each summer. Through this program, we provided over 24,000 breakfasts and lunches to help ensure that low-income children continued to receive nutritious meals when school was not in session.



## SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP) OUTREACH

Second Harvest offers SNAP outreach and application assistance at our Emergency Food Box sites, Mobile Pantry distributions and Partner Agency locations. We share information about SNAP benefits and provide prescreening for people who may qualify.



Adrian & James\*



"I'm really grateful."

Adrian and his brother James are your typical third and fourth graders. Their favorite subject is science, but P.E. is a close second. At home, though, food is often scarce. "We're running low on food, because my mom hasn't gotten her check yet," James says. Both boys are enrolled in Second Harvest's Backpack Program at Una Elementary, which sends them home with food for weekends and school breaks. "When we're out of milk, we can use this," James says, referring to the shelf-stable milk included in his Backpack. "I'm really grateful," James says with a big smile.

*\*Names have been changed.*

Maudie



If it were up to Maudie, she would only eat one meal a day, but after taking custody of her teenage grandson Brandon, she has a growing boy's appetite to feed. "He eats a lot!" Maudie says with a laugh. Maudie retired from the automotive industry about 15 years ago and her limited income is difficult to stretch, so she turns to the food pantry at her local Second Harvest Partner Agency Dickson County Help Center. With the food she receives, Maudie can make hearty meals that not only nourish Brandon but satisfy him. "Thank you for helping the people that need it," Maudie says.

Shae & Joshua



Shae and Joshua moved from Jackson to Murfreesboro to make a better life for their four children. However, getting settled in a new city has been more difficult than they expected. During this transition, they rely on the soup kitchen and food pantry at Journey Home, a Second Harvest Partner Agency. Shae feels like a weight has been lifted from her shoulders since coming to Journey Home. "It means a whole lot," Shae says. "If they were to take away the food pantry, a lot of us wouldn't make it. I really am grateful."

Dennis



April & Rachel



Six years ago, Dennis walked through the doors of Greenhouse Ministries divorced, homeless, and an addict. Greenhouse, a Second Harvest Partner Agency in Murfreesboro, provided him with food and helped Dennis turn his life around. "The impact is unreal," Dennis says. "It's emotionally relieving to know that you're not going to be hungry." Dennis now has a job, a car and an apartment. During his spare time, he now volunteers at Greenhouse. "They gave to me, so I made a point to give back to them," Dennis says.

After an arm injury forced April to take time off from her job as a patient transporter at Vanderbilt University Medical Center, she and her family have been under significant financial strain. April's husband is working, but his earnings alone are not enough to feed their daughter Rachel and six other children. During this time of need, April visits Bethesda Center, a Second Harvest Partner Agency in Ashland City, for groceries. "Oh, it helps," April says of the food they receive. "It does a lot, because everything is expensive."

Abel



"It's heartbreaking to hear, 'I don't have any food when I go home,'" says Olivia, a Glenview Elementary counselor and the school's coordinator for Second Harvest's Backpack Program. The program provides at-risk students with take-home meals, snacks, and drinks. "We have so many wonderful things during the school day, but this is one of the only things that helps kids after school or on break," Olivia says. Abel is one of 35 students who receive a food bag through the program. He always makes a point to say how thankful he is to receive food, and his smile says the rest.

Cassandra



Helping Hand of Humboldt, a Second Harvest Partner Agency in Gibson County, is a lifeline for people like Cassandra. After working as a childcare provider, she suddenly found herself unemployed and unable to afford basic necessities like food. Food stamps rarely last the entire month, so when her cupboards are bare, she turns to the food pantry at Helping Hand. Cassandra says that without these groceries, she would have to go door to door asking for food. "I really appreciate it. It's a blessing," Cassandra says. "Now, no one has to worry about being hungry."





**240**  
Mobile Pantries



Nutritious meals provided to our neighbors in need



**93,947**

HOURS GENEROUSLY DONATED BY DEDICATED VOLUNTEERS



**7,849**

Children received healthy meals and snacks through our Kids Cafe and Backpack Programs



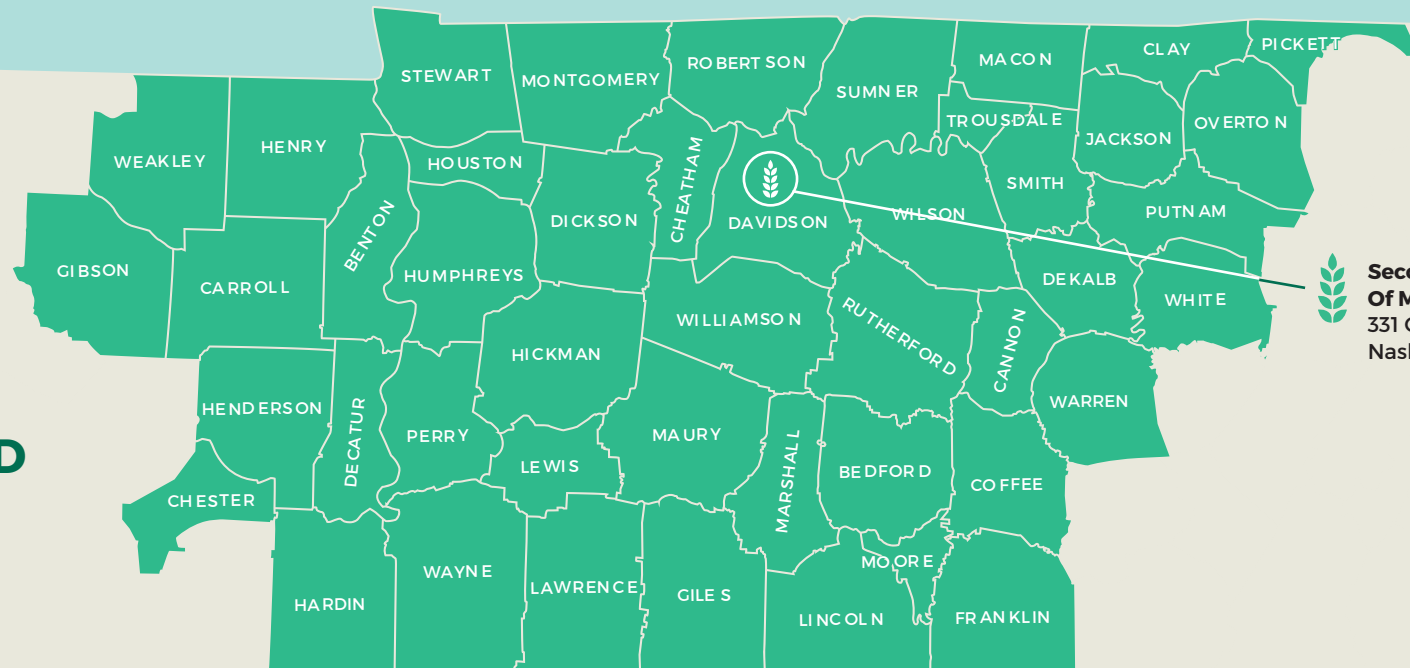
Pounds of fresh produce provided to those who need it most



Meals provided through our Partner Agencies

**19**  
million

**46**  
COUNTIES SERVED


























Second Harvest Food Bank  
Of Middle Tennessee  
331 Great Circle Road  
Nashville, TN 37228



**96¢**

OF EVERY DONATED DOLLAR GOES DIRECTLY TO FEEDING PROGRAMS

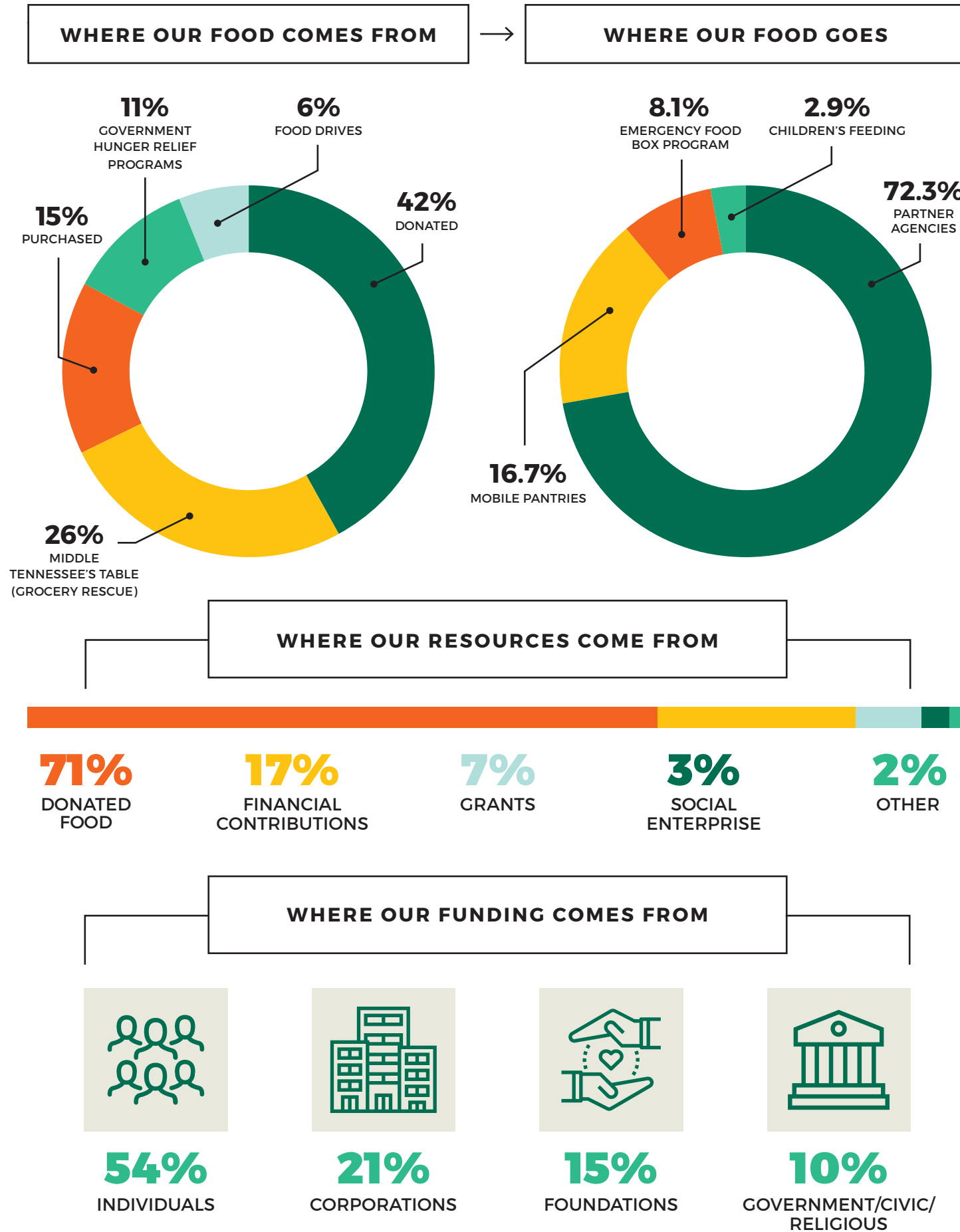
## Proudly Serving 46 Counties in Middle and West Tennessee

COUNTY	Partner Agencies	Food-Insecure Individuals	Food-Insecure Children	Total Meals Provided
 BEDFORD	11	6,080	2,620	348,189
 BENTON	5	2,550	830	338,511
 CANNON	1	1,850	680	126,957
 CARROLL	7	4,740	1,480	384,433
 CHEATHAM	7	4,400	1,860	304,247
 CHESTER	3	2,680	850	189,215
 CLAY	2	1,270	390	122,391
 COFFEE	12	7,420	2,900	421,592
 DAVIDSON	146	107,750	28,440	8,017,948
 DECATUR	3	1,780	630	278,454
 DEKALB	4	2,690	1,030	287,061
 DICKSON	8	6,690	2,660	319,515
 FRANKLIN	3	5,380	1,840	280,015
 GIBSON	8	8,310	2,790	677,073
 GILES	6	4,050	1,260	339,893
 HARDIN	6	4,020	1,390	401,679
 HENDERSON	5	4,650	1,770	274,410
 HENRY	5	4,820	1,600	283,077
 HICKMAN	3	3,460	1,270	313,097
 HOUSTON	3	1,380	540	123,689
 HUMPHREYS	4	2,410	890	352,371
 JACKSON	2	1,870	670	730,166
 LAWRENCE	7	6,140	2,620	469,987

Food insecurity data from Feeding America's Map the Meal Gap 2016 study.

COUNTY	Partner Agencies	Food-Insecure Individuals	Food-Insecure Children	Total Meals Provided
 LEWIS	3	1,710	610	857,683
 LINCOLN	7	4,410	1,670	290,509
 MACON	5	3,020	1,180	283,535
 MARSHALL	8	4,120	1,610	312,149
 MAURY	18	11,520	4,150	899,897
 MONTGOMERY	16	28,490	10,260	1,679,607
 MOORE	1	670	270	74,877
 OVERTON	6	3,280	1,260	216,307
 PERRY	2	1,240	470	270,326
 PICKETT	2	680	220	84,724
 PUTNAM	20	11,740	3,730	717,549
 ROBERTSON	12	7,530	3,130	527,533
 RUTHERFORD	24	35,520	12,190	2,236,028
 SMITH	1	2,440	990	226,251
 STEWART	6	1,900	730	225,300
 SUMNER	23	18,690	7,200	1,105,830
 TROUSDALE	4	1,170	380	75,048
 WARREN	6	5,420	2,250	312,189
 WAYNE	4	2,560	810	220,696
 WEAKLEY	4	5,490	1,510	251,156
 WHITE	6	3,630	1,330	252,702
 WILLIAMSON	13	15,210	7,770	938,831
 WILSON	19	13,030	5,170	664,048
<b>TOTALS</b>	<b>471</b>	<b>379,860</b>	<b>129,900</b>	<b>28,106,743</b>





## Statement of Activities

for the year ended June 30, 2017

<b>PUBLIC SUPPORT AND REVENUE</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Totals</b>
<b>Donated food</b>	\$39,829,092	-	39,829,092
<b>Contributions</b>	8,262,121	753,273	9,015,394
<b>Government grants</b>	4,053,060	-	4,053,060
<b>Shared maintenance fees</b>	559,799	-	559,799
<b>Culinary arts center</b>	215,988	-	215,988
<b>Special events and activities</b>	733,606	-	733,606
Less: direct benefits to donors	(149,464)	-	(149,464)
<b>Investment income</b>	198,718	-	198,718
<b>Agency transportation reimbursement</b>	226,704	-	226,704
<b>Other income</b>	41,149	-	41,149
<b>Net assets released in satisfaction of program restrictions</b>	1,224,776	(1,224,776)	-
<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	<b>55,195,549</b>	<b>(471,503)</b>	<b>54,724,046</b>
<b>REVENUE - PROJECT PRESERVE® PROGRAM</b>			
Sales to out-of-area network agencies, net of discount	29,884,551	-	29,884,551
Sales to local agencies	2,465,948	-	2,465,948
Donated food and services	229,944	-	229,944
<b>TOTAL REVENUE - PROJECT PRESERVE® PROGRAM</b>	<b>32,580,443</b>	<b>-</b>	<b>32,580,443</b>
<b>LESS DIRECT COSTS AND EXPENSES - PROJECT PRESERVE® PROGRAM</b>	<b>(30,905,703)</b>	<b>-</b>	<b>(30,905,703)</b>
<b>GROSS PROFIT FROM PROJECT PRESERVE® PROGRAM</b>	<b>1,674,740</b>	<b>-</b>	<b>1,674,740</b>
<b>TOTAL SUPPORT AND REVENUE</b>	<b>56,870,289</b>	<b>(471,503)</b>	<b>56,398,786</b>
<b>EXPENSES</b>			
<b>Program services:</b>			
Emergency Food Box	4,903,817	-	4,903,817
Community Food Partners	44,650,808	-	44,650,808
Children's Programs	1,953,561	-	1,953,561
Culinary Arts Center	578,987	-	578,987
<b>Total Program Services</b>	<b>52,087,173</b>	<b>-</b>	<b>52,087,173</b>
<b>Supporting services:</b>			
Management and general	936,158	-	936,158
Fundraising	2,467,838	-	2,467,838
<b>Total Supporting Services</b>	<b>3,403,996</b>	<b>-</b>	<b>3,403,996</b>
<b>TOTAL EXPENSES</b>	<b>55,491,169</b>	<b>-</b>	<b>55,491,169</b>
<b>CHANGE IN NET ASSETS</b>	<b>1,379,120</b>	<b>(471,503)</b>	<b>907,617</b>
<b>NET ASSETS - BEGINNING OF YEAR</b>	<b>11,302,144</b>	<b>6,928,415</b>	<b>18,230,559</b>
<b>NET ASSETS - END OF YEAR</b>	<b>\$12,681,264</b>	<b>\$6,456,912</b>	<b>\$19,138,176</b>



**Second Harvest Food Bank  
of Middle Tennessee**  
331 Great Circle Road  
Nashville, TN 37228  
[secondharvestmidtn.org](http://secondharvestmidtn.org)

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## OUR MISSION

To feed hungry people and work to solve hunger issues in our community.

Learn more at [secondharvestmidtn.org](http://secondharvestmidtn.org)



/2HARVESTMIDTN